

APL Apollo Tubes Limited






37, Hargobind Enclave, Vikas Marg, Delhi – 110 092

Q2 FY21 Sales Performance - All time high volume **Sales volume of 481,115 ton, +32% YoY**

October 1, 2020: APL Apollo Tubes Limited (APL Apollo), India’s leading branded building material steel products company, today announced its sales volume performance for the quarter ending September 30, 2020. The Company registered a sales volume of 481,115 ton in Q2FY21. The volume improved by 32% YoY and 102% on QoQ.

As a special disclosure during COVID-19 pandemic, the company also announced provisional net debt figure which stands at Rs2,970mn as at 30 September 2020. The net debt was Rs3,544mn as at 30 June 2020 and Rs7,881mn as at 31 March 2020.

The sales summary for APL Apollo’s building material product range is:

Product Category*	Applications	Uses	Q2FY21 ('000 Ton)	Q1FY21 ('000 Ton)	Q2FY20 ('000 Ton)
Apollo Structural	Structural steel construction material - Residential, Commercial, Infrastructure		256	112	207
Apollo Z	Galvanized structural steel construction material -Residential, Commercial, Infrastructure		92	57	63
Apollo Tricoat**	Home Improvement applications		61	32	28
Apollo Galv	Galvanized products for industrial and agricultural uses		18	13	18
Apollo Standard	Construction material, Industrial, Agriculture		54	24	48
Total			481	238	364

Note: Sales volume in Q1FY21 was impacted due to COVID-19 Pandemic led lockdown

* Apollo Structural - Hollow Section, Apollo Z – Pre Galvanized (GP), Apollo Build - Galvanized (GI), Apollo Standard – Black Pipes

** APL Apollo Tubes Ltd owns 55.82% stake in Apollo Tricoat Tubes Ltd through a wholly owned subsidiary

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur, Raipur, Dujana, Malur and Murbad. APL Apollo's multi-product offerings include over 1,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure, housing & commercial construction, solar plants, greenhouses, irrigation and engineering. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

Deepak Goyal

APL Apollo Tubes Ltd

Tel: +91 120 404 1400

Email: deepakgoyal@aplapollo.com

Anubhav Gupta

APL Apollo Tubes Ltd

Tel: +91 120 404 1400

Email: anubhav@aplapollo.com

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Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.