



1st April, 2024

Electronic Filing

National Stock Exchange of India Limited
"Exchange Plaza" Bandra-Kurla Complex,
Bandra (E),
Mumbai-400051

Department of Corporate Services/Listing
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street, Fort,
Mumbai-400001

NSE Symbol : APLAPOLLO

Scrip Code : 533758

Dear Sir/Madam,

Re: Stock Exchange Release

Enclosed herewith please find copy of Exchange Release being made by the Company today titled "Q4 & FY24 Sales Volume".

We request you to kindly take the above information on your record.

Thanking you

Yours faithfully

For APL Apollo Tubes Limited

Deepak C S
Company Secretary
M. No.: FCS-5060

Encl: a/a

APL Apollo Tubes Limited (CIN-L74889 DL 1986PLC023443)

Regd. Office : 37, Hargovind Enclave, Vikas Marg, Delhi - 110092, India Tel: +91 - 011 44457164

Corp Office : SG Centre, 37 C, Block B, Sector - 132, Noida, Uttar Pradesh - 201304 Tel: +91 - 120 6918000

Unit - 1 : A-19, Industrial Area, Sikandrabad, Distt. Bulandshahar, U.P. - 203205, India | Unit - 2 : 332-338, Alur Village Perandapalli, Hosur,

Tamilnadu - 635109 India | Unit - 3 : Plot No. M-1, Additional M.I.D.C. Area, Kudavali, Murbad, Maharashtra, Thane - 421401, India

Unit - 4 : Village Bendri Near Urla Indil. Area, Raipur, Chhattisgarh - 493661, India | Unit - 5 : Sy. No. 443, 444, 538, 539, Wadiaram (Vill.), Chegunta,

Medak - 502255, Telengana, India | Unit - 6 : No. 9 to 11, KIADB Industrial Area Attibele, Bengaluru - 562107 | Unit - 7 : Plot No. 53, Part-1, 4th Phase,

Industrial Area, Sy. No. 28-33, Kurandhalli Village, Kasaba Hobli, Malur, Taluk, Distt. Kolar-563130, Karnataka | Unit - 8 : Village Bisnoli, Khasra No. 527 To 530 &

569, Dujana Road, Tehsil Dadri, Gautam Budh Nagar, Uttar Pradesh -203207 Email : info@aplapollo.com Web : www.aplapollo.com



APL Apollo Tubes Limited

Regd. Office: 37, Hargobind Enclave, Vikas Marg, Delhi – 110 092
Corp. Office: SG Centre, Plot No. 37-C, Block-B, Sector-132, Noida, Distt. Gautam Budh Nagar,
U.P.-201301

Q4 & FY24 Sales Volume

- Q4FY24 Sales Volume of 6,78,556 Ton, up 4% YoY, 12% QoQ
- FY24 volume of 26,18,477 Ton, up 15% YoY



Noida, April 1, 2024: APL Apollo Tubes Limited (APL Apollo), the World's largest branded structural steel tube company, today announced its sales volume performance for Q4FY24. The Company registered a sales volume of 6,78,556 Ton in Q4FY24 which is the highest quarterly sales volume reported by the company.

For FY24, the company reported sales volume of 26,18,477 Ton, an increase of 15% YoY. This was supported by the newly commissioned New Raipur and Dubai plants. The capacity utilization for the New Raipur plant was almost 50% in Q4FY24 as a few lines had just got commissioned. The initial results from Dubai plant are encouraging with solid response from global steel tube distributors for APL Apollo's products.

The contribution from value-added segment has increased to 58% in FY24 from 56% last year. APL Apollo's strategy of de-commoditization is intact.

Over the last 2 years, APL Apollo's sales volume has increased by 22% CAGR (FY22-24) supported by adoption of newly launched innovative products. We expect expansion of construction led demand in the country post general elections to further boost APL Apollo's sales volume.

The sales summary for APL Apollo's building material product range is:

Product Category (Ton)	Application	Q4FY24	Q3FY24	Q4FY23	FY24	FY23
Apollo Structural	Heavy	64,069	62,272	39,263	2,22,622	1,59,789
	Super Heavy	7,539	7,296	2,254	24,049	2,254
	Light	1,02,411	95,429	1,08,367	4,21,335	4,07,414
	General	2,71,677	2,48,794	2,99,326	11,03,364	10,04,812
Apollo Z	Rust-proof	1,56,119	1,23,749	1,63,482	5,93,192	5,67,090
	Coated	40,091	36,277	9,663	1,24,571	39,276
Apollo Galv	Agri/Industrial	36,650	29,842	27,371	1,29,345	99,211
Total		6,78,556	6,03,659	6,49,726	26,18,477	22,79,846

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 12 manufacturing facilities with a total capacity of 3.8 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chhattisgarh), Dujana (UP), Malur (Karnataka), Murbad (Maharashtra) and Umm Al Quwain (UAE). APL Apollo's multi-product offerings include over 2,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

Deepak Goyal

APL Apollo Tubes Ltd Tel: +91 120 691 8000

Email: deepakgoyal@aplapollo.com

Anubhav Gupta

APL Apollo Tubes Ltd Tel: +91 120 691 8000

Email: anubhav@aplapollo.com

Shubham Mittal

APL Apollo Tubes Ltd Tel: +91 120 691 8000

Email: shubhammittal@aplapollo.com

DISCLAIMER:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.