



## APL Apollo Tubes Limited

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### Record Q2FY24 Sales Volume

**Q2FY24 Sales Volume of 674,761 Ton (+12% YoY)**

APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, today announced its sales volume performance for Q2FY24. The Company registered a sales volume of 674,761 Ton in Q2FY24 compared to 602,283 Ton in Q2FY23.

**Ghaziabad, Oct 3, 2023:** APL Apollo Tubes Limited (APL Apollo), India's leading branded structural steel tube company, has announced today its sales volume performance for Q2FY24. The Company registered sales volume of 674,761 Ton in Q2FY24. This is the highest quarterly sales volume reported by the company.

For H1FY24, the company reported sales volume of 1,336,262 Ton, an increase of 30% YoY.

The contribution from value-added segment was stable at 55% in Q2FY24. APL Apollo's strategy of de-commoditization is intact. The sales mix will improve further in coming quarters with rising contribution of innovative products. We are encouraged to see strong sales growth in the heavy structural steel tubes. The sales mix should eventually move towards 70% for value added products.

**The sales summary for APL Apollo's building material product range is:**

Product Category (Ton)	Application	Q2FY24	Q1FY24	Q2FY23	H1FY24	H1FY23
<b>Apollo Structural</b>	Heavy	51,256	44,624	41,104	96,280	74,091
	Super Heavy	4,802	4,412	-	9,214	-
	Light	1,12,743	1,12,000	1,08,799	2,23,495	1,67,503
	General	3,01,138	2,81,800	2,76,292	5,82,893	4,41,561
<b>Apollo Z</b>	Rust-proof	1,43,692	1,69,632	1,37,441	3,13,325	2,78,255
	Coated	28,755	19,447	12,045	48,202	19,508
<b>Apollo Galv</b>	Agri/Industrial	32,375	30,478	26,602	62,853	44,153
<b>Total</b>		<b>6,74,761</b>	<b>6,62,393</b>	<b>6,02,283</b>	<b>13,36,262</b>	<b>10,25,071</b>

**About APL Apollo Tubes Limited**

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 11 manufacturing facilities with a total capacity of 3.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur (Tamil Nadu), Raipur (Chhattisgarh), Dujana (UP), Malur (Karnataka) and Murbad (Maharashtra). APL Apollo's multi-product offerings include over 2,500 varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'one-stop shop' for a wide spectrum of products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit [www.aplapollo.com](http://www.aplapollo.com) or contact:

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